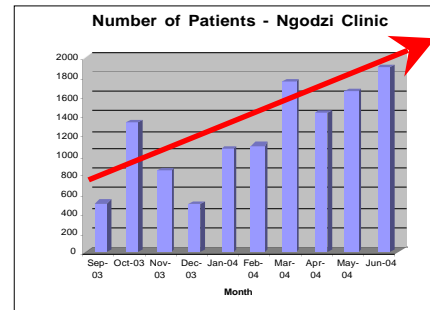
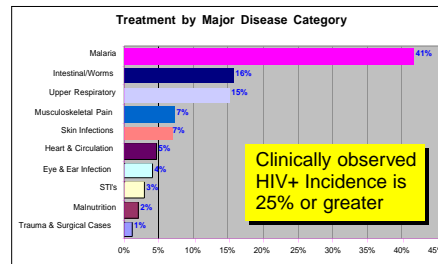


LIFELINE MALAWI 2003/2004 ACTIVITY REPORT

Field

- Capacity to host teams in Mission House
- Capacity to house 2 full-time nurses & families
- Capability to deploy quality medications
- Set up of pharmacy
- Hosted 2 Missions Teams (First Assembly & West Indies)
- Supplied 2 "new" vehicles, rebuilt one!
- Applied for Non-Government Organization (NGO) Registration within Malawi
- Treated approx. 3,000 patients in biweekly clinics
- Launched Medical Advisory Committee
- Fostered TECS partnership, informally
- Opened Clinic for full-time operations in Sep. (90 patients/day treated and growing)
- Completed Baseline Study of Ngodzi (by foCi)
- Built Maize building



Canada

- Defined Vision, Mission & Strategic Direction
- Incorporated as a non-profit organization
- Received registered Canadian charity status
- Financial Plan, Processes, and Accountabilities in place
- Built key Medical Supplier Partnerships
- Built partnership framework (FAMC, EMAS, PAOM)
- Generated \$150,000 direct revenues and \$280,000 indirect (meds, vehicles) gifts in kind
- Enhanced stakeholder relationships (thanks letter, newsletter, updates)
- Refreshed Promotional Brochure
- Hired (P/T) Director, Canadian Operations

Lifeline Malawi

2003/2004 Annual Report

For year ending March 31, 2004



**BRINGING
LIFE-TRANSFORMING
HOPE & HEALING
TO THE NATION
OF MALAWI**

Lifeline Malawi
750, 1015 - 4th Street SW
Calgary, Alberta
T2R 1T4



LIFELINE MALAWI FINANCIAL REPORT FOR YEAR ENDING MARCH 31, 2004

For the fiscal year ended March 31, 2004, Lifeline Malawi's annual revenue increased from \$162 k in 2002/03 to \$445.3 k in 2003/04. The major reason for this significant increase was the receipt of donated medicines (\$230 k) and vehicles (\$12 k). In addition, we received the final installment from the Canada Fund (grant), thus allowing for the completion of the two (2) nurses residences.

Expenditures of \$343.6 k, for this fiscal year, significantly increased from prior year. This was largely due to the recognition of the above mentioned donated medicines plus an increase in the operating expenditures of the Ngodzi clinic. As of November 2003, the two (2) nurses, the site administrator and other medical support personnel were in place. The completion of our Baseline Study of the Ngodzi area was another contributing factor to the increase in expenditures.

Statement of Financial Position

As at March 31, 2004

	Total 2003/2004	Total 2002/2003
Cash	53,595	46,756
Investments	54,000	50,000
Accounts receivable	5,245	10,638
Current Assets	112,840	107,394
Capital Assets	187,825	99,476
	300,665	206,870
Accounts payable	2,480	10,394
Liabilities	2,480	10,394
Unrestricted	57,853	34,149
Internally restricted	28,715	39,911
Externally restricted	23,792	22,940
Invested in capital assets	187,825	99,476
Fund Balances	298,185	196,476
	300,665	206,870

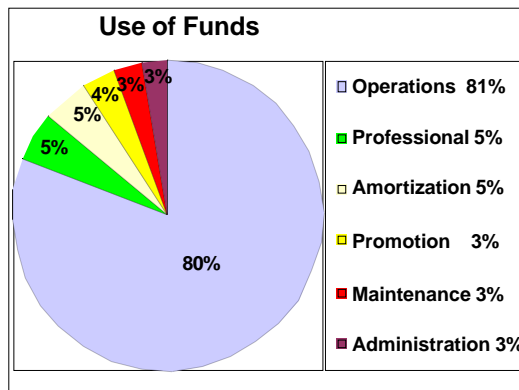
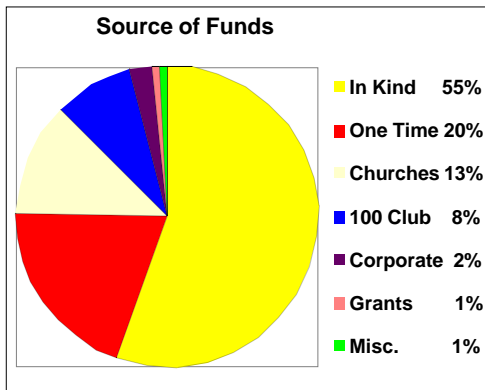
During this fiscal period, the cash contributions were not only used to fund ongoing clinical operations but also to complete additional capital projects such as the Mission House (\$11 k for final completion), the nurses' residences (\$41 k), the Maize Mill (\$15 k), and various infrastructure projects (\$8 k).

We ended the year with \$108 k in Cash and Short Term Investments, of which \$29 k was internally restricted to future projects (Septic field and electricity) and \$24 k was externally restricted for the purchase of a vehicle for Dr. Brooks, the purchase of a Maize Sheller and the future construction of a Maternity Ward.

Statement of Excess Revenues over Expenses

For year ended March 31, 2004

	Total 2003/2004	Total 2002/2003
Donations	437,444	133,708
Grants	5,000	19,511
Interest	899	-
Other	1,972	8,478
Total Revenue	445,315	161,697
Operating	277,285	6,621
Professional fees	18,864	545
Amortization	15,907	2,733
Promotional	12,361	7,289
Maintenance	9,998	9,547
Administration	9,191	1,600
Total Expenses	343,606	28,335
Excess	101,709	133,362
Fund - Beginning	196,476	63,114
Fund End of year	298,185	196,476



Reply Card

Please support Lifeline Malawi. Please help today.

- I would like to be a prayer partner.
- I am a medical/dental professional or support person and I am interested in a short-term or long-term assignment at the Ngodzi Clinic. Please send me information.
- Here is my one-time gift of \$_____
- 100 Club: \$25/mth \$50/mth \$100/mth

PAYMENT OPTIONS

- One time gift- cheque enclosed
- One time gift - credit card (fill in card detail below)
- I authorize Lifeline Malawi to withdraw my gift automatically from my bank account on the 1st or 15th of each month. I've enclosed a cheque marked "VOID".
- I authorize Lifeline Malawi to charge my credit card automatically each month for my gift.

VISA Mastercard 1st or 15th of each mth.

Card Number: _____

Card Expiry Date: _____

Signature: _____ Date: _____

Name _____

Address _____

Province/State _____ City _____

Country _____ Postal Code _____

Email _____

Telephone _____



Please mail card to:
Lifeline Malawi
 750, 1015 - 4th Street SW
 Calgary, Alberta T2R 1T4
www.lifelinemalawi.com

Lifeline Malawi is a registered Canadian charity - all gifts will be receipted and are fully tax deductible.

Registered Charitable No.: 89804 6107 RR0001

